



### **TERRIE LUPBERGER, MCC**

- Executive Coaching
- Leadership and Talent Development
- Team Development and Training

An executive coach to leaders, managers and teams worldwide, Terrie's international experience, executive coaching skills and experience as a CEO and Senior Executive give her a unique vantage point when working with her clients. Through her coaching, facilitation and writing, Terrie elicits the greatest potentials from her clients. She helps them improve performance and get results *without* sacrificing well-being and helps them navigate the mine fields and blind spots inherent in playing a bigger game.

In addition to her 20+ years in talent development and organizational change work, Terrie is a pioneer in the field of coaching. She helped develop the core coaching competencies being used today as the standard of coaching professionalism worldwide. She is a former Board Member of the International Coach Federation, mentors coaches pursuing mastery, and teaches executive coaching at the University of Miami as well as coaches leaders in the United States, Europe and Asia. She is a contributing author to several books on coaching including: *A Coach's Guide to Emotional Intelligence* and *The Handbook of Knowledge-Based Coaching*.

Prior to coaching, Terrie's professional career was spent in various management and leadership positions, in both the private and public sectors. She was CEO of an international coaching and leadership development company, a Federal manager overseeing large scale initiatives, and director of a 1,000 person outplacement program. She knows first-hand what it takes to build teams, lead large scale change, and navigate complexity. Her passion for people and commitment to make a significant contribution to the performance of companies and individuals eventually led her to become an executive coach.

Terrie's clients come from a wide variety of professions, backgrounds, and organizational structures that include Unilever, The Department of Defense, TW Telecom, Sundance Film Institute, SupportED Fellows, The Unreasonable Institute, American Eagle Airlines along with various financial professionals, political advisors and business start-ups. What they all have in common is a desire to generate greater results and a willingness to shift their thinking and behaviors since they know that *more of the same* won't get them where they want to go.

Terrie holds a BS degree in business and marketing from George Mason University. She has a post graduate certificate in computer science and a 3-year certificate in leadership studies from the Institute for Generative Leadership. She received intensive coach training through Newfield Network and has her Master Certified Coach credential through the International Coach Federation.