



ALAN PRICE, JD

- Expert in negotiation strategy, executive team alignment, leadership development, business strategy, and action learning programs
- Designed and taught executive education programs at Harvard Business School, Harvard Graduate School of Education and The Wharton School.
- JD Harvard Law School

Alan Price serves as a senior trainer and consultant for Vision Quest Consulting providing training, coaching and strategic consulting to their global leadership clients. In addition, he heads his own initiative, INSPIRITAS Corporation, a firm integrating strategy formulation with leadership development. He also works with Interaction Associates, a leading training firm in the areas of facilitation and coaching. He is the author of *Ready to Lead? A story for leaders and their mentors.* (Jossey-Bass, 2004).

Formerly, Mr. Price served as Director of the Global Leadership Initiative at Harvard Business School (HBS). Mr. Price taught leadership cases in the executive education programs of HBS and the Harvard Graduate School of Education. Mr. Price came to HBS from ThoughtBridge, a consulting firm specializing in negotiation strategy, labor-management relations and dispute resolution, where he was COO and CFO. He was instrumental in developing an automated system for delivering commercial mediation/arbitration services over the Internet.

Prior to ThoughtBridge, Mr. Price was a Senior Project Manager with Conflict Management Group, a non-profit organization developing dispute resolution mechanisms for international conflicts as well as inner city violence prevention. Mr. Price was a consultant for several years with Conflict Management, Inc. and an instructor with the Program on Negotiation at Harvard Law School.

Over the past 15 years, Mr. Price has:

- Delivered key note speeches on strategy, leadership, and change management.
- Facilitated senior leadership and board retreats.
- Consulted on the design and implementation of organizational change initiatives.
- Coached senior leadership teams to align strategy, accelerate implementation, and strengthen succession planning.
- Developed managers to become effective leaders.
- Customized and delivered leadership academies for high potential personnel.

*Current and past clients include: A.G. Edwards, Boston Scientific Corporation, Fidelity, Harvard University, HP, IBM, Lend Lease, Millennium Pharmaceuticals, Miller Brewing, PTC, PepsiCo, Royal Dutch Shell, Sapient, St. Louis Children's Hospital, WalMart, and The Wharton School-University of Pennsylvania.*

Mr. Price served as an Infantry Lieutenant in the U.S. Army National Guard. He has a J.D. from Harvard Law School and a B.A. in Economics from Earlham College. His hobbies include; tournament chess, triathlons, and hiking. His greatest commitment is to his wife, Gina LaRoche, and their two sons, Jackson & Griffin.